



# **Travel USA Visitor Profile**

**Bourbon, Horses & History** 



### Longwoods Travel USA®

Introduction

- Longwoods International began tracking domestic American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- A **day trip** is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.
- This report provides an overview for Bourbon, Horses, & History's domestic tourism business in 2020.

### Methodology

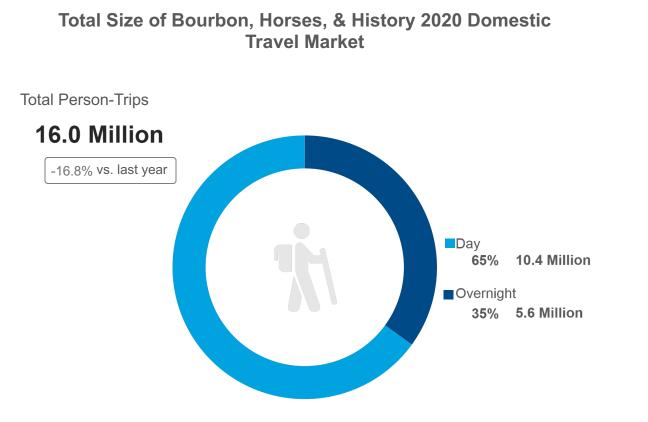
Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Longwoods Travel USA**<sup>®</sup> survey. Respondents are selected to be representative of the U.S. adult population.

For Bourbon, Horses, & History, the following sample was achieved in 2020:



For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.

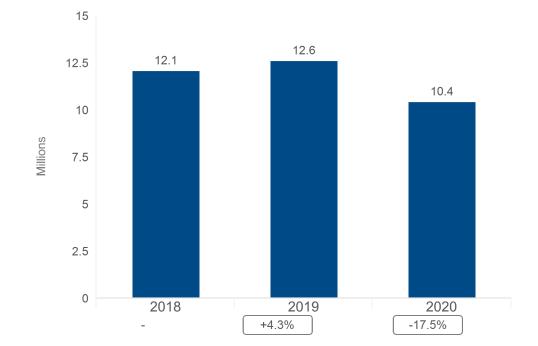






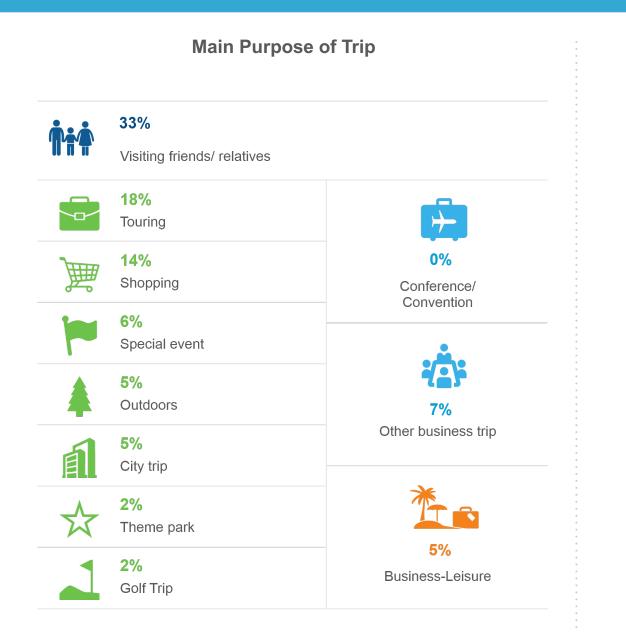
### Size and Structure of Bourbon, Horses, & History's Domestic Travel Market

Day Trips to Bourbon, Horses, & History

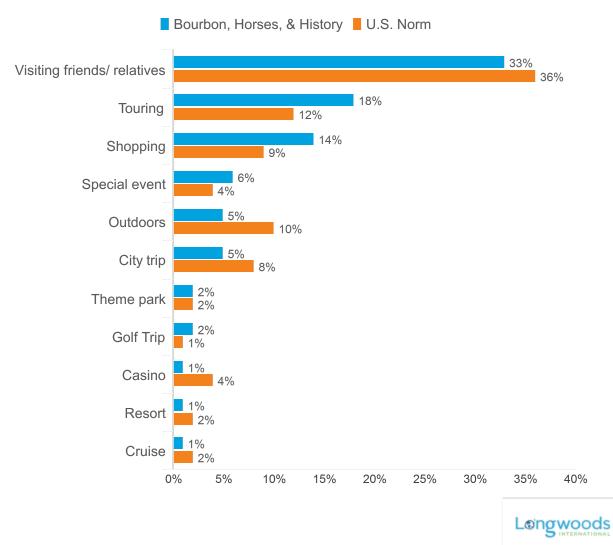




### **Bourbon, Horses, & History's Day Trip Characteristics**



#### Main Purpose of Leisure Trip



### **Structure of the U.S. and Day Travel Market**

2020 U.S. Day Trips

36%

54%

6%

3%

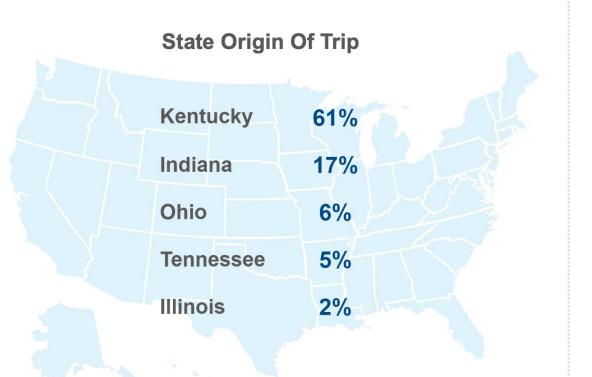
2020 Bourbon, Horses, & History Day Trips



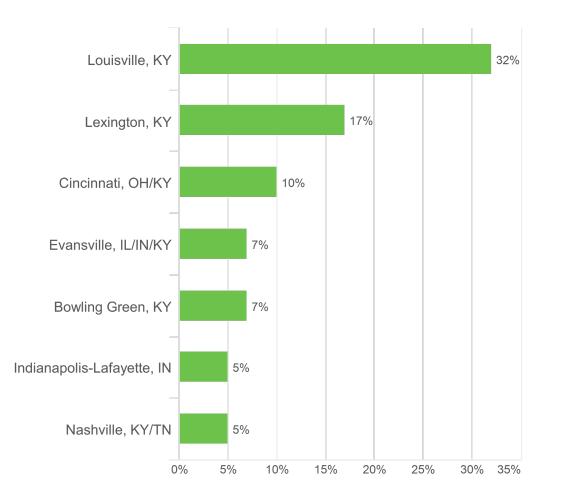


### **Bourbon, Horses, & History's Day Trip Characteristics**

#### Base: 2020 Day Person-Trips

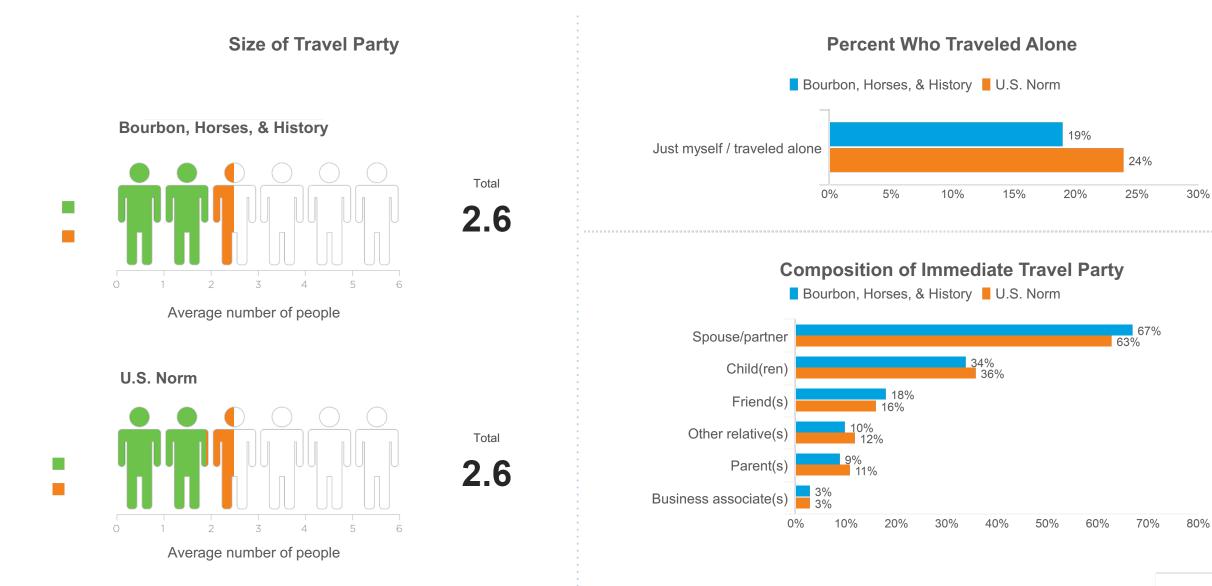


#### DMA Origin Of Trip



### **Bourbon, Horses, & History's Day Trip Characteristics**

#### Base: 2020 Day Person-Trips



### Bourbon, Horses, & History: During Trip

#### Base: 2020 Day Person-Trips

### **Activity Groupings**

#### **Outdoor Activities**



U.S. Norm: 36%



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U.S. Norm: 45%

#### **Cultural Activities**



U.S. Norm: 17%

#### **Sporting Activities**



U.S. Norm: 8%





U.S. Norm: 10%

## **Activities and Experiences (Top 10)**

|  | Bourbon, Horses, & History | U.S. Norm |
|--|----------------------------|-----------|
| Shopping                                 | 25%                        | 20%       |
| Sightseeing                              | 16%                        | 13%       |
| Landmark/historic site                   | 12%                        | 8%        |
| Winery/brewery/distillery<br>tour        | 12%                        | 4%        |
| Local parks/playgrounds                  | 9%                         | 6%        |
| Attending celebration                    | 8%                         | 9%        |
| Nature tours/wildlife<br>viewing/birding | 6%                         | 5%        |
| Museum                                   | 6%                         | 5%        |
| Fishing                                  | 6%                         | 5%        |
| Business meeting                         | 6%                         | 6%        |

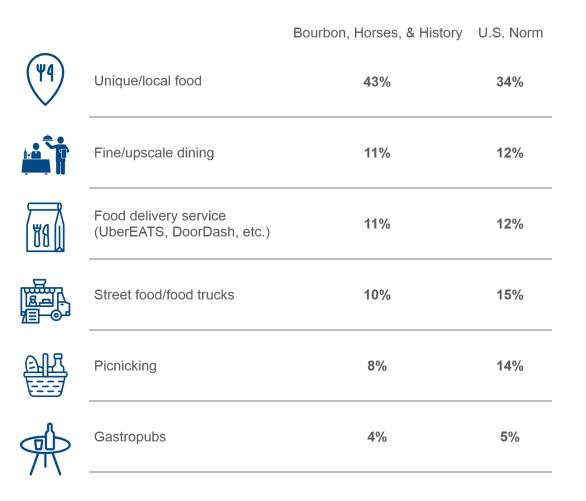
### Bourbon, Horses, & History: During Trip

### Shopping Types on Trip

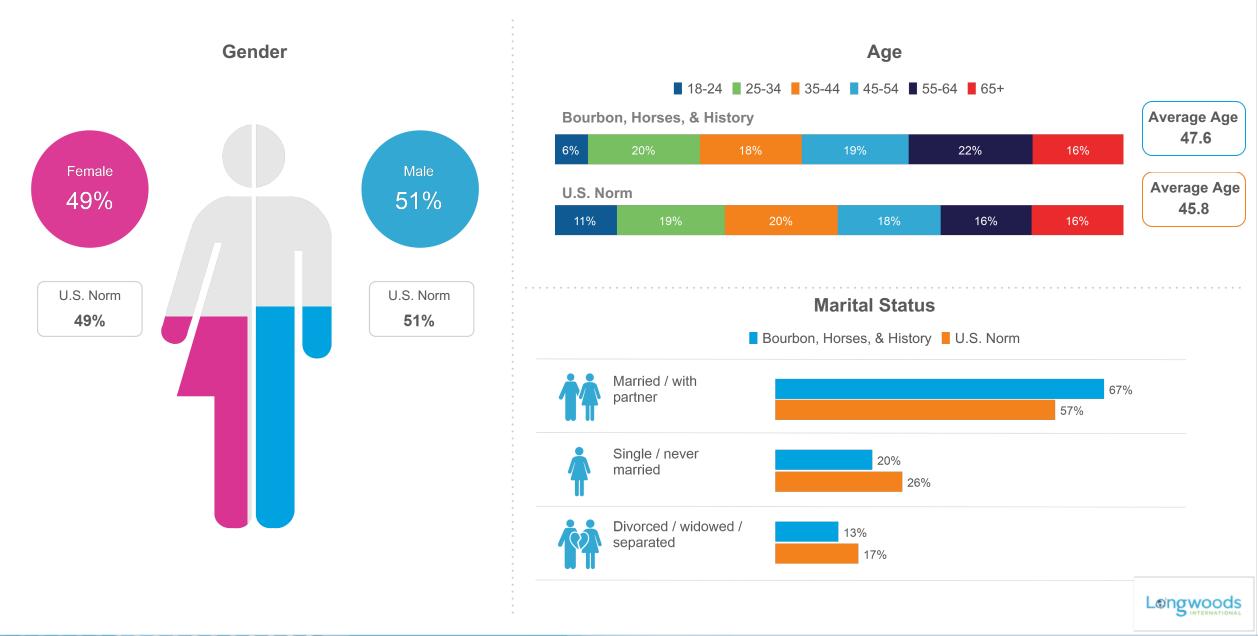
|   |                                     | Bourbon, Horses, & History | U.S. Norm   |
|---|-------------------------------------|----------------------------|-------------|
| 1 | Outlet/mall shopping                | 53%                        | <b>49</b> % |
|   | Big box stores (Walmart,<br>Costco) | 39%                        | 31%         |
|   | Convenience/grocery shopping        | 27%                        | 28%         |
|   | Boutique shopping                   | 22%                        | 21%         |
|   | Antiquing                           | 19%                        | 12%         |
|   | Souvenir shopping                   | 16%                        | 20%         |

Base is the 25% of travelers who shopped on their trip.

#### **Dining Types on Trip**

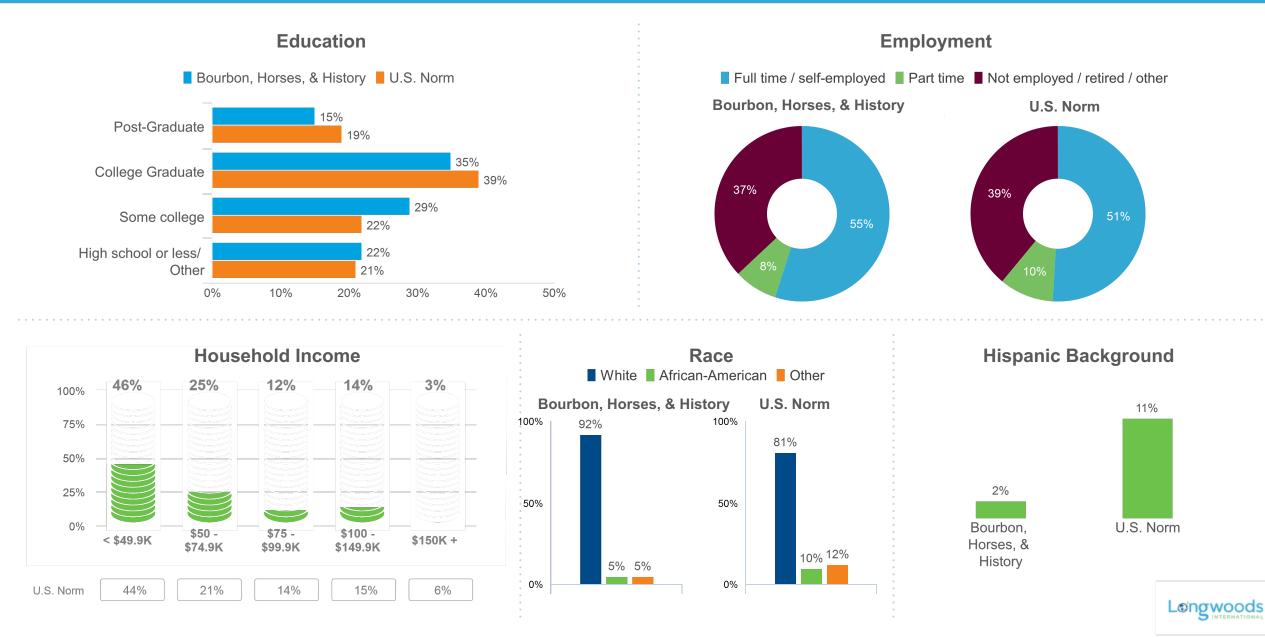


### Demographic Profile of Day Bourbon, Horses, & History Visitors



### **Demographic Profile of Day Bourbon, Horses, & History Visitors**

#### Base: 2020 Day Person-Trips



## Demographic Profile of Day Bourbon, Horses, & History Visitors

#### Household Size



**Children in Household** 



|                   | 58% |
|-------------------|-----|
| Any 13-17         | 20% |
| Any 6-12          | 20% |
| Any child under 6 | 15% |

#### U.S. Norm

| No children under 18 | 56% |
|----------------------|-----|
| Any 13-17            | 21% |
| Any 6-12             | 24% |
| Any child under 6    | 16% |