



Travel USA Visitor Profile

Caves, Lakes, and Corvettes



2020

Introduction

- Longwoods International began tracking domestic American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- A day trip is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.
- This report provides an overview for Caves, Lakes, & Corvettes's domestic tourism business in 2020.

Methodology

Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Longwoods Travel USA**® survey. Respondents are selected to be representative of the U.S. adult population.

For Caves, Lakes, & Corvettes, the following sample was achieved in 2020:



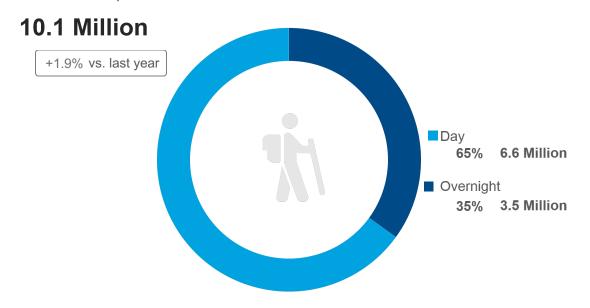
272

For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.



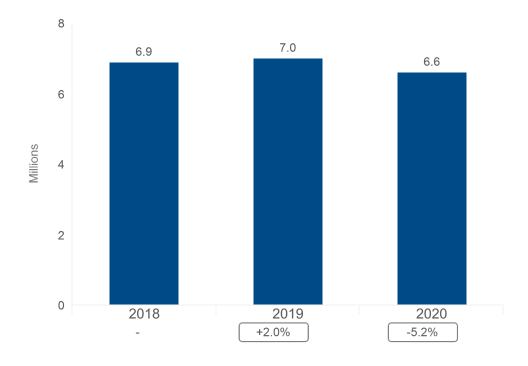
Total Size of Caves, Lakes, & Corvettes 2020 Domestic Travel Market







Day Trips to Caves, Lakes, & Corvettes

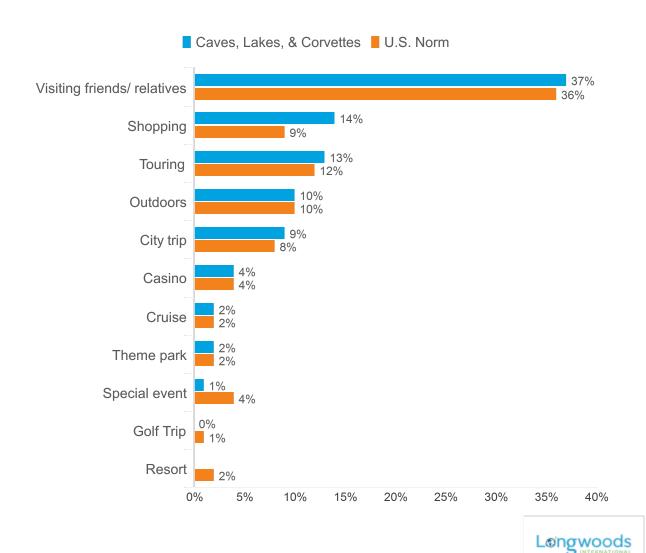




Main Purpose of Trip

37% Visiting friends/ relatives 14% Shopping 1% 13% Touring Conference/ Convention 10% Outdoors 9% City trip 5% Other business trip 4% Casino 2% Cruise 3% 2% **Business-Leisure** Theme park

Main Purpose of Leisure Trip



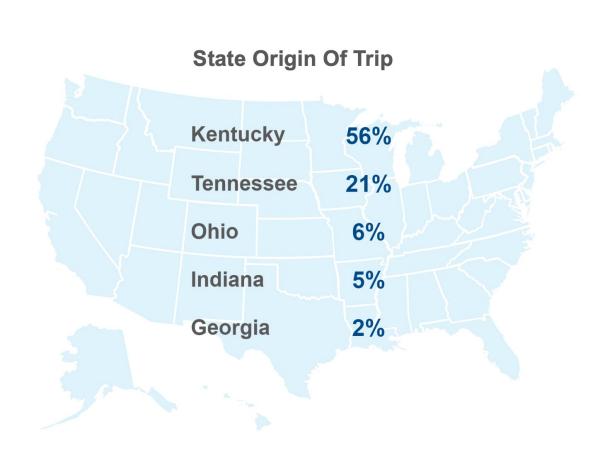
2020 U.S. Day Trips



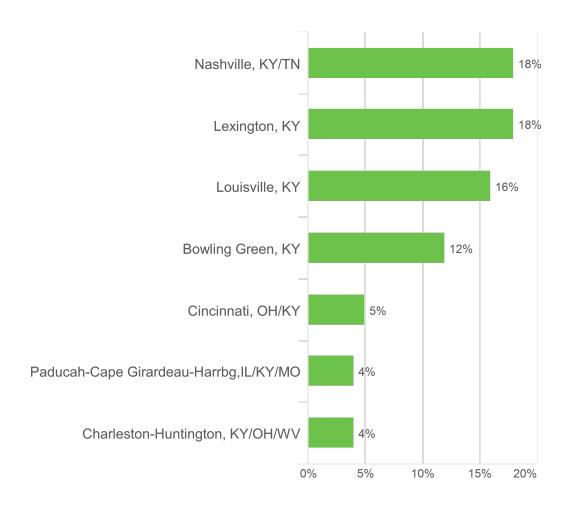
2020 Caves, Lakes, & Corvettes Day Trips







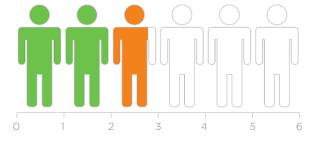
DMA Origin Of Trip





Size of Travel Party

Caves, Lakes, & Corvettes

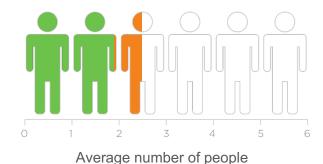


Total

2.9

Average number of people

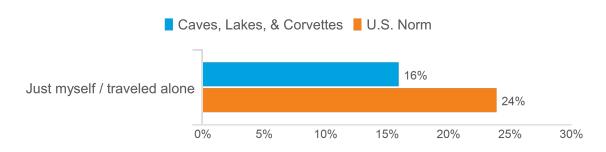
U.S. Norm



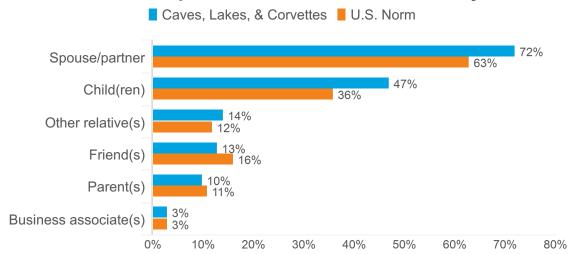
Total

2.6

Percent Who Traveled Alone



Composition of Immediate Travel Party





Activity Groupings

Outdoor Activities

U.S. Norm: 36%

Entertainment Activities

U.S. Norm: 45%

Cultural Activities



U.S. Norm: 17%

Sporting Activities

U.S. Norm: 8%

Business Activities



U.S. Norm: 10%

Activities and Experiences (Top 10)

| | | Caves, Lakes, & Corvettes | U.S. Norm |
|---------|---------------------------------------|---------------------------|-----------|
| | Shopping | 26% | 20% |
| | Sightseeing | 16% | 13% |
| | Landmark/historic site | 12% | 8% |
| N. T. | Local parks/playgrounds | 11% | 6% |
| | Hiking/backpacking | 10% | 7% |
| 7 | Nature tours/wildlife viewing/birding | 10% | 5% |
| P | Attending celebration | 10% | 9% |
| | Camping | 9% | 3% |
| <u></u> | Museum | 8% | 5% |
| | Fishing | 7% | 5% |
| | | | |

Shopping Types on Trip

Caves, Lakes, & Corvettes U.S. Norm

| | Outlet/mall shopping | 51% | 49% |
|----------|-------------------------------------|-----|-----|
| <u> </u> | Big box stores (Walmart, Costco) | 35% | 31% |
| | Convenience/grocery shopping | 23% | 28% |
| | Antiquing | 19% | 12% |

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| Boutique shopping | 16% | 21% |
|-------------------|-----|-----|



| Souvenir shopping | 16% | 20% |
|-------------------|-----|-----|
| | | |

Dining Types on Trip

| Caves, Lakes, & Corvettes | U.S. Norm |
|---------------------------|-----------|
|---------------------------|-----------|



| Unique/local food | 41% | 34% |
|-------------------|-----|-----|
| | | |



| Picnicking | 18% | 14% |
|------------|-----|-----|
| | | |



| Food delivery service | 13% | 12% |
|----------------------------|-----|------|
| (UberEATS, DoorDash, etc.) | 13% | 1270 |



| Street food/food trucks | 9% | 15% |
|-------------------------|----|-----|
| | | |



Fine/upscale dining 9% 12%

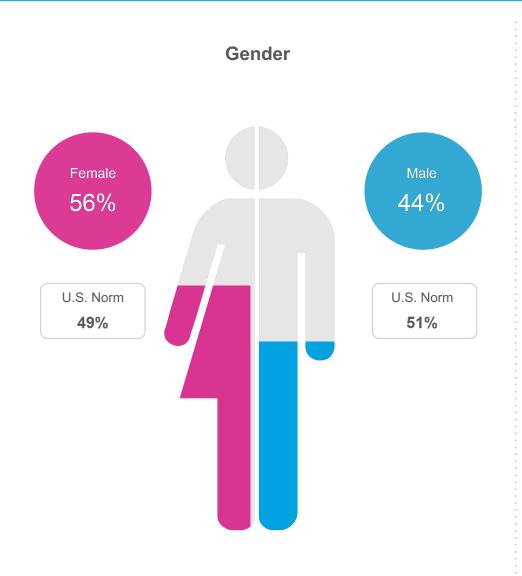


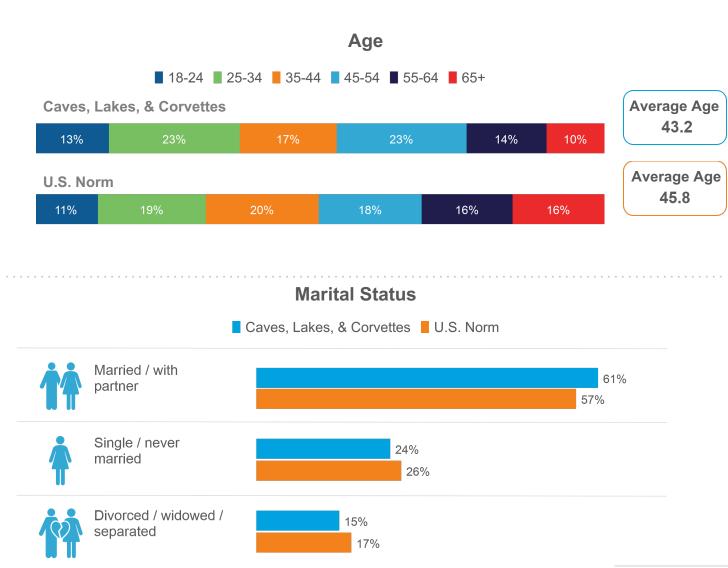
Gastropubs 4% 5%

Base is the 26% of travelers who shopped on their trip.

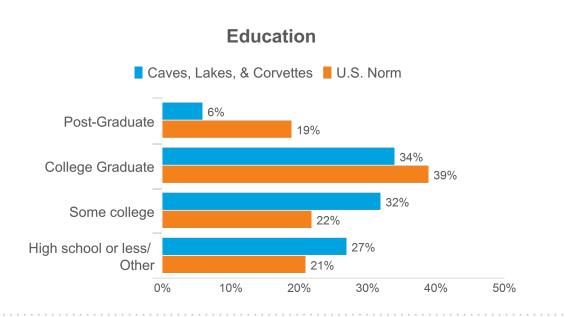


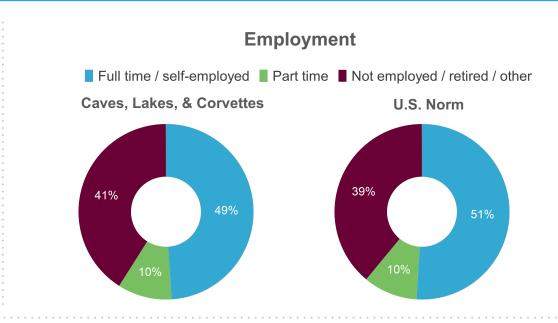
Longwoods



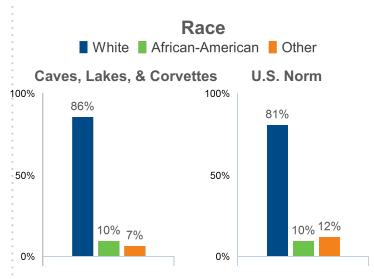


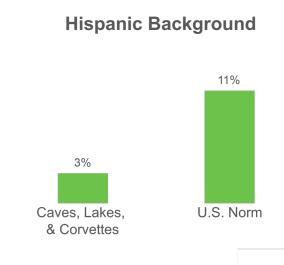
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Household Size



Children in Household







U.S. Norm

| ■ No children under 18 | 56% |
|------------------------|-----|
| ■ Any 13-17 | 21% |
| Any 6-12 | 24% |
| Any child under 6 | 16% |
| | |

