



Travel USA Visitor Profile

Kentucky's Appalachians



Introduction

- Longwoods International began tracking domestic American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study conducted of American travelers, providing our clients with more reliable data and greater ability to home in on key market segments of interest.
- The visitor profile data for this portion of the report is drawn directly from the survey and is a combination of 2019 and 2020 trips. This is to ensure a sufficient sample base for reliable results
- However, visitor volumes and expenditures represent 2020 only.
 These are based on our survey data and a careful review of other known destination data sources to ensure that our estimates are as accurate as possible, such as government data and STR reporting.
- A day trip is any journey for business or pleasure, outside your community and not part of your normal routine, that did not include an overnight stay. Day trips involve travel of more than 50 miles from home.

Methodology

Each quarter, a random, projectable sample of adult members (18 years of age and over) of a major U.S. consumer panel is invited to participate in the **Longwoods Travel USA®** survey. Respondents are selected to be representative of the U.S. adult population.

For Kentucky's Appalachians, the following sample was achieved in 2020:



Day Base Size

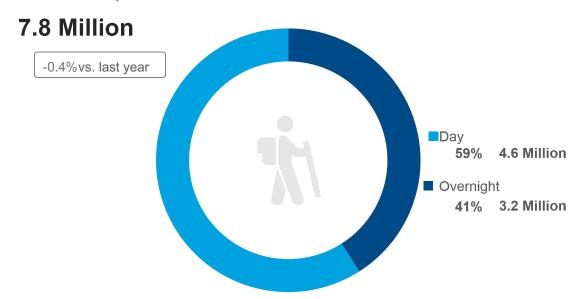
317

For analysis, data were weighted on key demographics to correct for any differences between the sample and U.S. population targets.



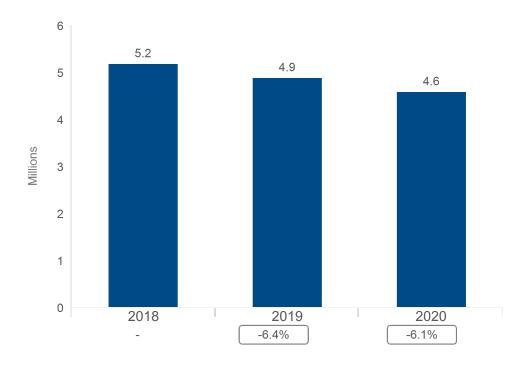
Total Size of Kentucky's Appalachians 2020 Domestic Travel Market







Day Trips to Kentucky's Appalachians

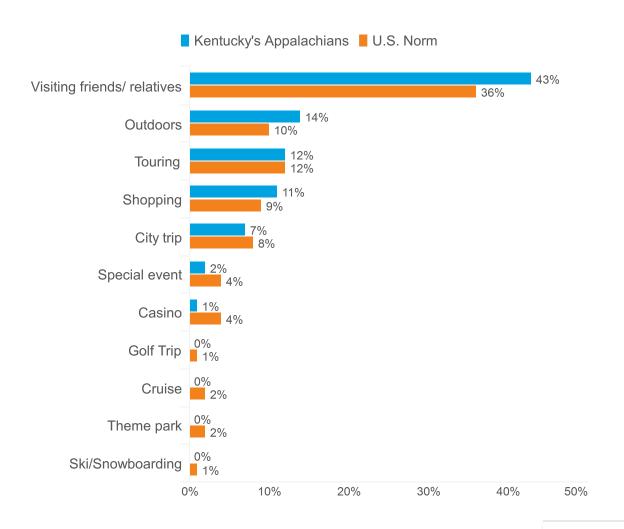




Main Purpose of Trip



Main Purpose of Leisure Trip

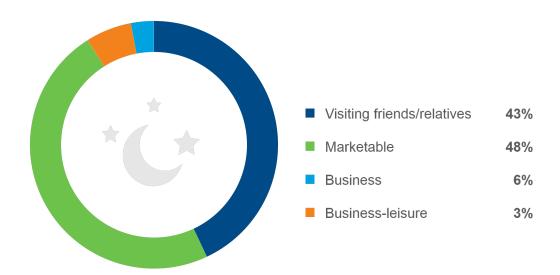




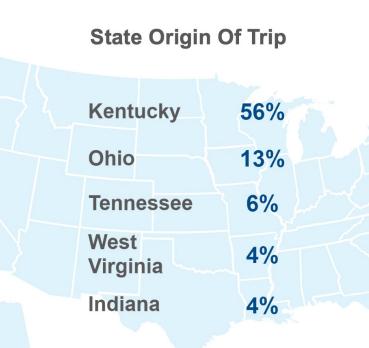
2020 U.S. Day Trips



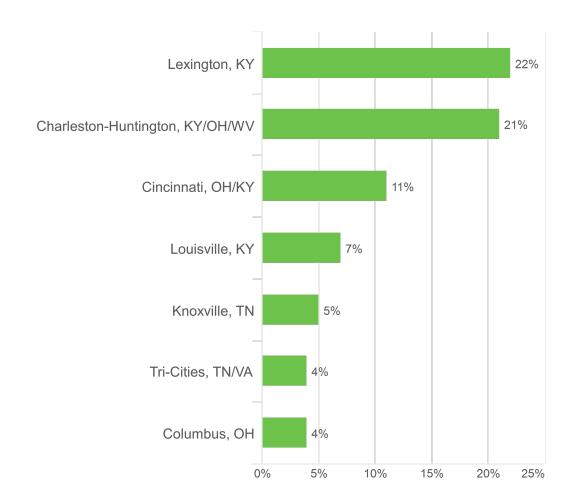
Kentucky's Appalachians Day Trips







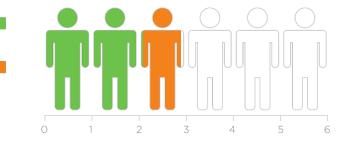
DMA Origin Of Trip





Size of Travel Party

Kentucky's Appalachians

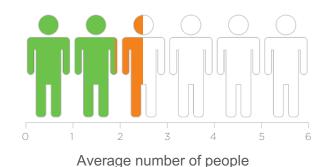


Total

2.9

Average number of people

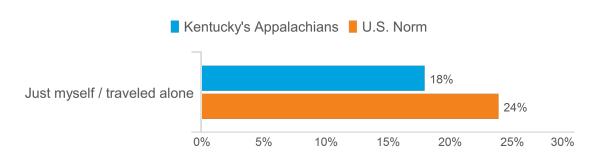
U.S. Norm



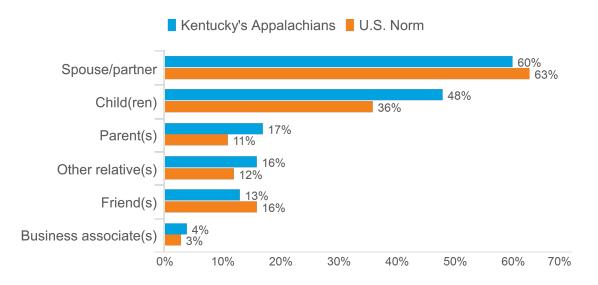
Total

2.6

Percent Who Traveled Alone



Composition of Immediate Travel Party





Activity Groupings

Outdoor Activities

44%

U.S. Norm: 36%

Entertainment Activities

48%

U.S. Norm: 45%

Cultural Activities



24%

U.S. Norm: 17%

Sporting Activities

4%

U.S. Norm: 8%

Business Activities



U.S. Norm: 10%

Activities and Experiences (Top 10)

| | | Kentucky's Appalachians | U.S. Norm |
|----------|-------------------------|-------------------------|-----------|
| | Shopping | 27% | 20% |
| | Landmark/historic site | 17% | 8% |
| | Hiking/backpacking | 15% | 7% |
| | Sightseeing | 14% | 13% |
| i i | Local parks/playgrounds | 14% | 6% |
| | Fishing | 11% | 5% |
| P | Attending celebration | 10% | 9% |
| | Camping | 9% | 3% |
| <u> </u> | Swimming | 9% | 6% |
| | National/state park | 8% | 6% |
| | | | |

Shopping Types on Trip

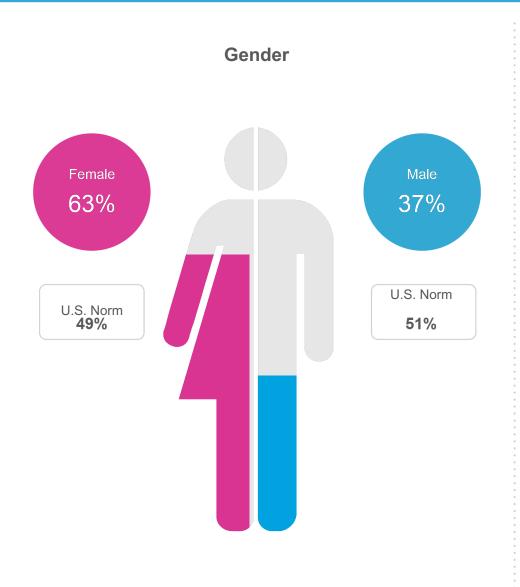
| | | Kentucky's Appalachians | U.S. Norm |
|-------|-------------------------------------|-------------------------|-----------|
| · | Big box stores (Walmart, Costco) | 51% | 31% |
| | Outlet/mall shopping | 44% | 49% |
| | Convenience/grocery shopping | 40% | 28% |
| | Souvenir shopping | 9% | 20% |
| AAAAA | Antiquing | 8% | 12% |
| | Boutique shopping | 4% | 21% |

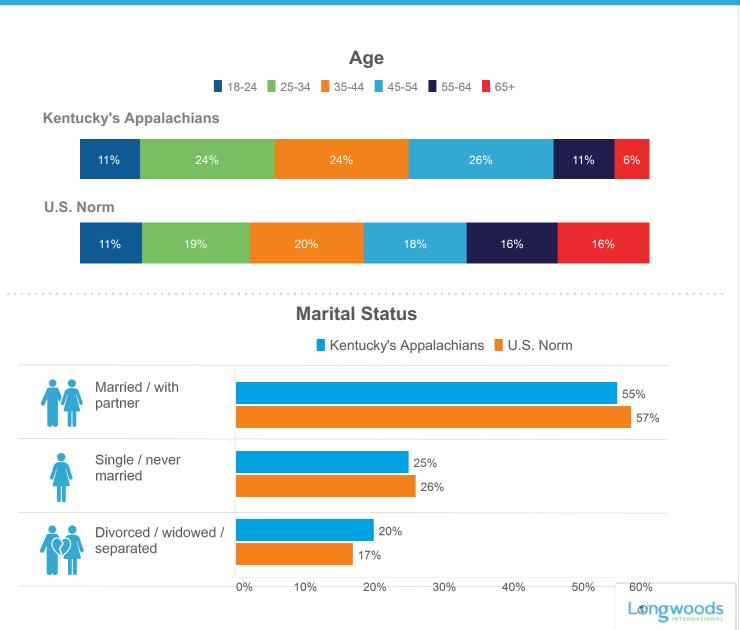
Dining Types on Trip

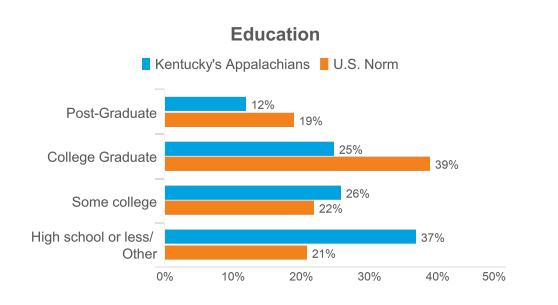
| | | Kentucky's Appalachians | U.S. Norm |
|-----------|---|-------------------------|-----------|
| Y4 | Unique/local food | 34% | 34% |
| FIL | Picnicking | 23% | 14% |
| | Street food/food trucks | 15% | 15% |
| N BB | Food delivery service (UberEATS, DoorDash, etc.) | 11% | 12% |
| | Fine/upscale dining | 10% | 12% |
| # | Gastropubs | 1% | 5% |
| TT | | | |

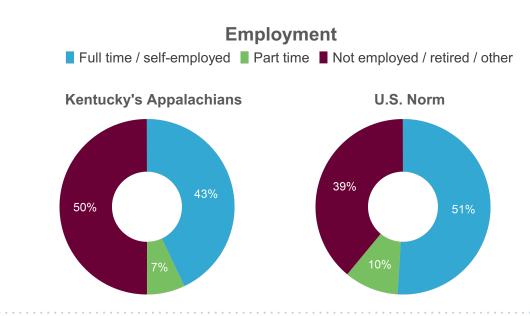
Base is the 27% of travelers who shopped on their trip.

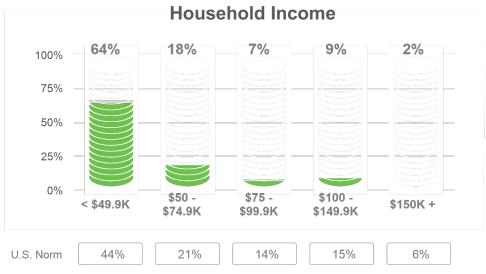


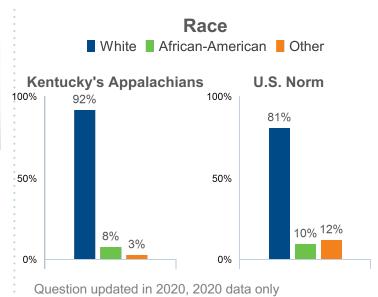


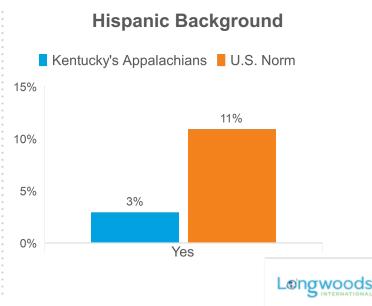












Household Size



Children in Household







U.S. Norm

| ■ No children under 18 | 56% |
|------------------------|-----|
| Any 13-17 | 21% |
| Any 6-12 | 24% |
| Any child under 6 | 16% |
| | |

